



Flexible Capital, Trusted Partner


Partnering with family-owned and closely held businesses to unlock value

COMPANY

INVESTMENT STRATEGY

 Investment Overview

 Investment Criteria

 Transaction Benefits

 Value Creation

TEAM

INVESTMENTS

CONTACT

Investment Criteria



Revenue • \$10 - \$100 million

EBITDA • \$3 - \$12 million

Investment Size • \$5 - \$15 million per transaction
(additional capital available through co-investment partners with which we have long-standing relationships)

Transaction Types

- Recapitalizations
- Management Buyouts
- Growth Capital Investments
- Acquisition Capital
- Liquidity Events
- Minority Investments
- Independent Sponsor Transactions

Industry Sectors

- Business Services
- Industrial and Niche Manufacturing
- Consumer Products and Services
- Distribution and Logistics
- Health Care Services

Company Attributes

- Exceptional management team
- Proven historical financial performance including recurring revenue and strong free cash flow dynamics
- Industry leader, with sustainable competitive advantages
- Attractive industry dynamics with strong fundamentals
- Growth opportunities available

Note: We avoid operational turnarounds, venture capital deals and companies with significant technology risks.