

# Tamarix Equity Partners



Strategic capital for middle-market businesses

Tamarix invests in companies at an inflection point in their growth, partnering with management teams to provide capital, resources and expertise needed to generate long term, sustainable returns for all stakeholders

REVENUE	EBITDA	INVESTMENT SIZE
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\$10 - \$120 million

\$3 - \$12 million

\$5 - \$30 million

## TRANSACTION TYPES



Management partnerships



Shareholder liquidity events



Recapitalizations



Acquisition or growth financing



Entrepreneur and family succession



Independent sponsor

## INDUSTRY SECTORS

- **Industrial:**
  - Manufacturing
  - Building products
  - Aerospace
  - Packaging
  - Medical devices
  - Specialty chemicals
- **Business services:**
  - Logistics and distribution
  - Outsourced services
- **Consumer products:**
  - Niche products
- **Food and beverage**
- **Franchisors**

## COMPANY ATTRIBUTES

- Large addressable market
- Strong management
- High barriers to entry
- High customer stickiness
- Significant growth potential
- Recurring revenue
- Alignment on values



# A Proven Partner to Management Teams



The Tamarix team has successfully invested over \$1 billion in more than 80 companies over the last 30+ years, partnering with founders and management teams to deliver best-in-class results

## TAMARIX STRENGTHS



Access to capital and strategic resources



Robust industry network



Deep operational expertise



Growth strategy and execution



Experience across growth stages



Financial planning

## TAMARIX TEAM



**Mark Hauser**  
Managing Partner



**Gary Matthews**  
Managing Partner



**Bardia Mesbah**  
Managing Director



**Brendan Brier**  
Principal



**Jay Sprague**  
Vice President

## SELECT OPERATING PARTNERS



**Jason Sippey**  
CEO, All Metals; CEO, Metal Logic  
*Expertise: Metals & Manufacturing*



**Fred Crawford**  
CEO, AlixPartners  
*Expertise: Operations & Brand Management*



**Ramesh Lakshmi-Ratan, Ph.D.**  
CEO, Bell & Howell  
*Expertise: Technology & Product Innovation*



**Mitchell Kaneff**  
CEO, Arkay Packaging  
*Expertise: Specialty Manufacturing*