

# Tamarix Equity Partners



Strategic capital for middle-market businesses

Tamarix invests in companies at an inflection point in their growth, partnering with founders, families, and management teams to generate long term, sustainable returns for all stakeholders

REVENUE	EBITDA	INVESTMENT SIZE
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\$10 - \$120 million

\$3 - \$12 million

\$5 - \$30 million

## TRANSACTION TYPES



Management partnerships



Entrepreneur and family succession



Recapitalizations



Acquisition or growth financing



Shareholder liquidity events



Independent sponsor

## INDUSTRY SECTORS

- **Business services:**
  - Logistics and distribution
  - Outsourced services
- **Consumer services and products**
- **Franchisors**
- **Food and beverage**

- **Industrial and manufacturing:**
  - Building products
  - Medical devices
  - Aerospace
  - Packaging
  - Specialty chemicals

## COMPANY ATTRIBUTES

- Large addressable market
- Strong management
- Barriers to entry
- High customer stickiness
- Significant growth potential
- Recurring revenue
- Alignment on values



# A Proven Partner to Management Teams



The Tamarix team has successfully invested over \$1 billion in more than 80 companies over the last 30+ years, providing capital, resources and expertise to deliver best-in-class results

## TAMARIX STRENGTHS



Access to capital and strategic resources



Deep operational expertise



Robust industry network



Growth strategy and execution



Experience across growth stages



Financial planning

## TAMARIX TEAM



**Mark Hauser**  
Managing Partner



**Gary Matthews**  
Managing Partner



**Bardia Mesbah**  
Managing Director



**Brendan Brier**  
Principal



**Jay Sprague**  
Principal



**Nick Russo**  
Associate



**Alina Stupakevich**  
Vice President of Finance

## SELECT OPERATING PARTNERS



**Ramesh Lakshmi-Ratan, Ph.D.**  
CEO, Bell & Howell  
*Expertise: Technology & Product Innovation*



**Fred Crawford**  
CEO, AlixPartners  
*Expertise: Operations & Brand Management*



**Sarah Foley**  
Partner, SWAT Equity Partners  
*Expertise: Venture Capital*



**Jason Sippey**  
CEO, All Metals; CEO, Metal Logic  
*Expertise: Metals & Manufacturing*