



# TAMARIX CAPITAL PARTNERS

## Flexible Capital Solutions for the Lower Middle Market

Tamarix Capital Partners (“TCP”) is a provider of capital to lower middle market companies across the U.S. TCP is part of the Tamarix platform, which was founded in 1993, and is managed by seasoned investment professionals that have cumulatively invested over \$3.5 billion.

<b>Types of Securities</b>	<ul style="list-style-type: none"> <li>• Unitranche Debt</li> <li>• Second Lien Debt</li> <li>• Subordinated / Mezzanine Debt</li> </ul>	<ul style="list-style-type: none"> <li>• Debt with Warrants</li> <li>• Debt with Preferred Equity</li> <li>• Debt with Common Equity</li> </ul>
<b>Transaction Types</b>	<ul style="list-style-type: none"> <li>• Refinancings / Recapitalizations</li> <li>• Management &amp; Leverage Buyouts</li> <li>• Acquisition Financings</li> <li>• Shareholder Liquidity Events</li> </ul>	<ul style="list-style-type: none"> <li>• Growth Capital</li> <li>• Non-Sponsored Transactions</li> <li>• Independent Sponsor Transactions</li> <li>• Private Equity Backed Transactions</li> </ul>
<b>Investment Criteria</b>	<ul style="list-style-type: none"> <li>• U.S.-based businesses with EBITDA of \$3 - \$15 million</li> <li>• Experienced management teams</li> <li>• Proven historical performance and positive free cash flow</li> </ul>	<ul style="list-style-type: none"> <li>• Scalable business models that benefit from operating leverage</li> <li>• Clear market leaders that demonstrate a sustainable competitive advantage</li> <li>• High barriers to entry</li> </ul>
<b>Industry Focus</b>	<ul style="list-style-type: none"> <li>• Business Services</li> <li>• Industrial &amp; Niche Manufacturing</li> <li>• Consumer Products &amp; Services</li> </ul>	<ul style="list-style-type: none"> <li>• Transportation &amp; Logistics</li> <li>• Value-Added Distribution</li> <li>• Technology/Software &amp; Software-as-a-Service</li> </ul>
<b>Typical Transaction</b>	<ul style="list-style-type: none"> <li>• Borrower Size: EBITDA of \$3 - \$15 million; Revenue of \$10 - \$100 million</li> <li>• Investment Size: \$5 - \$35 million, with the ability to increase amount through LP co-invest</li> </ul>	
<b>Differentiation</b>	<ul style="list-style-type: none"> <li>• Flexible investment mandate with ability to invest across the entire capital structure</li> <li>• Creative approach to solving capital needs</li> </ul>	<ul style="list-style-type: none"> <li>• Partner with management and ownership</li> <li>• Long-term and patient capital</li> <li>• One-stop solution</li> </ul>

### Mark Hauser

Managing Partner  
(917) 865-8718

[mhauser@tamarixcapital.com](mailto:mhauser@tamarixcapital.com)

### Jeffrey Dombcik

Managing Partner  
(216) 496-8895

[jdombcik@tamarixcapital.com](mailto:jdombcik@tamarixcapital.com)

### Holbrook Forusz

Managing Director  
(646) 306-1061

[hforusz@tamarixcapital.com](mailto:hforusz@tamarixcapital.com)

### Douglas Lancey, CFA

Managing Director  
(631) 838-6957

[dlancey@tamarixcapital.com](mailto:dlancey@tamarixcapital.com)

### Jack Walls

Associate  
(203) 917-9456

[jwalls@tamarixcapital.com](mailto:jwalls@tamarixcapital.com)

### Steven Myrtil

Associate  
(718) 663-1893

[smyrtil@tamarixcapital.com](mailto:smyrtil@tamarixcapital.com)

### Alina Stupakevich

VP of Finance  
(312) 213-1260

[astupakevich@tamarixcapital.com](mailto:astupakevich@tamarixcapital.com)